



**OTSEGO COUNTY ADMINISTRATION
 BID REGISTER LOG/PRELIMINARY TABULATION SHEET**

BID NUMBER: 2020-01

DATE/TIME BIDS DUE: Friday, January 24, 2020 at 11:30 a.m.

TITLE: Building and Grounds Vehicle

DATE/TIME OF BID OPENING: Friday, January 24, 2020 at 11:35 a.m.

ADVERTISED: Yes

BID DEPOSIT REQUIRED: N/A

ADDENDUM/DATES: N/A

BIDS/PROPOSAL RECEIVED

	COMPANY NAME	LOCATION	PRELIMINARY TOTAL BID	PRELIMINARY RANK	
1.	Bill Marsh	Gaylord, mi	2020 model = 41,633	(39,551)* (4)	*
2.	Watson Benzie	Benzonia, mi.	2020 model = 45,395 Diesel = 37,644 Gas	(5) (2)	
3.	Jim Wernig. Chevrolet	Gaylord, mi	2020 model = 39,162	(37,203.90)* (1)	*
4.	Fox	Grand Rapids, mi	2020 model = 38,442	(3)	
5.					
6.					
7.					
8.					
9.	*eligible for local 5% variance.				
10.					

FOX Chrysler Dodge Jeep Ram
 3844 PLAINFIELD AVE NE
 GRAND RAPIDS, MI 495252452

Configuration Preview

Date Printed: 2020-01-15 2:08 PM
 Estimated Ship Date:

VIN:
 VON:

Quantity: 1
 Status: BA - Pending order
 FAN 1: 00LST Otsego County, MI
 FAN 2:
 Client Code:
 Bid Number: TB0071
 PO Number:

Sold to:
 FOX Chrysler Dodge Jeep Ram (45760)
 3844 PLAINFIELD AVE NE
 GRAND RAPIDS, MI 495252452

Ship to:
 FOX Chrysler Dodge Jeep Ram (45760)
 3844 PLAINFIELD AVE NE
 GRAND RAPIDS, MI 495252452

Vehicle: 2020 3500 TRADESMAN REG CAB 4X4 (140 IN WB 8FT 0 IN Box) (D28L62)

	Sales Code	Description	MSRP(USD)
Model:	D28L62	3500 TRADESMAN REG CAB 4X4 (140 IN WB 8FT 0 IN Box)	37,995
Package:	2ZA	Customer Preferred Package 2ZA	0
	ESA	6.4L Heavy Duty V8 HEMI with MDS	0
	DFX	8-Spd Auto 8HP75-LCV Transmission	0
Paint/Seat/Trim:	PAU	Granite Crystal Met. Clear Coat	200
	APA	Monotone Paint	0
	*V9	Cloth 40/20/40 Bench Seat	95
	-X9	Black	0
Options:	4DH	Prepaid Holdback	0
	4ES	Delivery Allowance Credit	0
	MAF	Fleet Purchase Incentive	0
	LHL	Auxiliary Switches - I/P Mounted	145
	XF5	Dual Alternators Rated at 380 Amps	295
	XHC	Trailer Brake Control	295
	YEP	Manuf Statement of Origin	0
	AHD	Heavy Duty Snow Plow Prep Group	195
	A61	Tradesman Level 1 Equipment Group	895
	5N6	Easy Order	0
	4FM	Fleet Option Editor	0
	4FT	Fleet Sales Order	0
	142	Zone 42-Detroit	0
	4EA	Sold Vehicle	0
Non Equipment:	4FA	Special Bid-Ineligible For Incentive	0
Bid Number:	TB0071	Government Incentives	0
Discounts:	YG2	5.2 Additional Gallons of Gas	0
Destination Fees:			1,695

Total Price: ~~41,810~~
 with Plow
 & Discounts
 \$38,442

Order Type: Fleet
 Scheduling Priority: 1-Sold Order
 Salesperson: Joshua Cline
 Customer Name: OTSEGO COUNTY
 Customer Address: 225 W MAIN ST
 GAYLORD MI 49735 USA

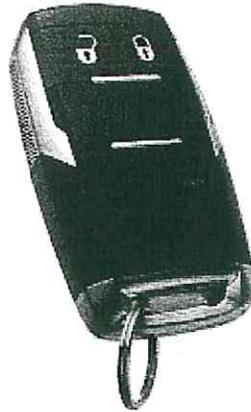
PSP Month/Week:
 Build Priority:

99

Instructions:

Note: This is not an invoice. The prices and equipment shown on this priced order confirmation are tentative and subject to change or correction without prior notice. No claims against the content listed or prices quoted will be accepted. Refer to the vehicle invoice for final vehicle content and pricing. Orders are accepted only when the vehicle is shipped by the factory.

Tradesman Level 1 Equipment Group (A61)



Details:

- Speed Sensitive Power Locks (JPH)
- Satin Chrome Interior Door Handles (MTN)
- Ext. Mirrors w/Supplemental Signals (LEB)
- Upgraded Door Trim Panel (CTY)
- Exterior Mirrors Courtesy Lamps (LEC)
- Exterior Mirrors w/Heating Element (NHJ)
- Pwr Windows, Front 1-Touch Down (JPY)
- Mirror Running Lights (LNY)
- Overhead Console (CUN)
- Remote Keyless Entry (GXM)
- Mirrors-Tow Pwr Adj Heat Black (GPG)
- Overhead Cupholder, Lamp (LBT)

+ Floor Mats



B&B Truck Equipment
 8505 Piedmont Industrial Park Drive SW
 Byron Center, MI 49315-9356
 P: (616) 878-1120
 F: (616) 878-1288

B&B Truck Equipment
 8505 Piedmont Industrial Drive SW
 Byron Center, MI 49315-9356
 Phone: (616) 878-1120

PROPOSAL

Proposal ID	Date
2087	1/23/2020
Sales Person	Page
JLOVELL	1 of 1

Proposal To:

Fox Chrysler, Dodge, Jeep, Ram
 4100 Plainfield Ave NE
 Grand Rapids, MI 49525
 Phone: (616) 363-9631

Ship To:

Pickup

Decision Maker	Ship Date	Ship Via	Description	Terms	
		Pickup	9 - 1/2' XV2 Blade Assy - Stainless	Net 30 days	
Quantity	Product ID		Description	Unit	Amount
1.00	FP-87300		9 - 1/2' XV2 Blade Assy - Stainless	7,199.00	7,199.00
1.00	FP-87000-3		Off Truck Kit XV2 - Silver		
1.00	FP-77111		Mount Kit 2019 Dodge 2500/3500		
1.00	FP-29800		Controller - Xtreme V / XLS		
1.00	FP-72525		LED Headlight Kit Fisher		
1.00	FP-69892		Harness Kit		
1.00	FP-29070-1		Module 3 - Port		
1.00	BB-VSNOW-KIT		V Snow Deflector Kit	150.00	150.00
1.00	MAX-M20486YCL		ea Amber, Clear Lens Mini Warning Bar	220.00	220.00
9.00	LABOR-SNA		Installation of equipment	90.00	810.00

ACCEPTANCE OF PROPOSAL

The above prices, specifications, and conditions are satisfactory and are hereby accepted.

Proposal is valid until Saturday, February 22, 2020

Signature _____

Date _____

Subtotal	8,379.00
Sales Tax	-
TOTAL	8,379.00

Purchase Agreement

Josh Cline
 Fox Chrysler Dodge Jeep Ram
 3844 Plainfield Ave. NE
 GRAND RAPIDS, MI 49525

Buyer	Co-Buyer	Vehicle
Otsego County Joe Switalski 225 W Main St Gaylord, MI 49735 D: (989) 732-0295		0 VIN: Stock #: Mileage: Color:

Purchase Details	
Sales Price:	\$38,442.00
Accessories*:	\$0.00
Service Contract:	\$0.00
GAP:	\$0.00
Government Fees:	\$0.00
Doc Fees:	\$0.00
Total Taxes	\$0.00
Total Sales Price:	\$38,442.00
Trade Allowance:	\$0.00
Trade Payoff:	\$0.00
Trade Equity:	\$0.00
Rebate:	\$0.00
Cash Down:	\$0.00
Cash Price:	\$38,442.00

X _____
 Customer Signature

 Date

X 
 Manager Signature

1/22/20

 Date

* **Accessories:** FISHER XV2

Disclaimer:

Printed 1/23/20 2:01 PM

This Proposal is based upon approved credit. This Proposal shall be followed by a final Buyer's Order that contains additional terms and conditions, which, when fully executed, shall supersede this Proposal and leave this Proposal null and void.



Rachel Frisch,
Otsego County Building and Grounds Dept
2020 Ford F-350 Super Duty Bid

January 15 2020

Thank you for the opportunity to bid on the Otsego County Building and Grounds Dept's new 2020 Ford F-350 Reg. Cab Super Duty. The following pricing is the fleet price with the Government Price Concession (GPC) offered by Ford Motor Company to municipalities as well as the addition of a Fisher Stainless V-Blade as per request. The final amount is \$41,633.00.

2020 Ford F-350 Reg. Cab Super Duty

\$43,065.00 – Fleet Retail Price

\$210.00 – Michigan Documentation Fee

\$15.00 – Title Fee

\$43,290.00 – Sub Total before GPC Discount

(\$9,417.00) – Government Price Concession

\$33,873.00 – Total Price after GPC Discount before Vehicle Upfit

\$7,760.00 – Waters Garage (Fisher V-Blade Plow with Installation)

Final Bid Total

\$41,633.00

This bid contains all of the listed options on the "spec" sheet provided to us.

Thank you once again for the opportunity...if you have any questions at all; please do not hesitate to contact me directly.

Craig Connolly
Bill Marsh Ford Gaylord
989-448-7134
cconnolly@billmarsh.com



VIRTIC1DP

CNGP530

VEHICLE ORDER CONFIRMATION

01/14/20 11:

==>

Dealer: F

2020 F-SERIES SD

Page: 2

Order No: 0001 Priority: C1 Ord FIN: QD958 Order Type: 5B Price Level

Ord PEP: 600A Cust/Flt Name: OTSEGO COUNTY PO Number:

RETAIL

RETAIL

52B BRAKE CONTROLLR \$270

TELE TT MIR-PWR
JACK

TOTAL BASE AND OPTIONS 43065

TOTAL 43065

67B 397 AMP ALTRNTR 115

THIS IS NOT AN INVOICE

794 PRICE CONCESSN
REMARKS TRAILER

*TOTAL PRICE EXCLUDES COMP PR

86M DUAL BATTERY 210

91S LED WARNING STB 675

96V XL VALUE PKG 395

.CRUISE CONTROL
SP DLR ACCT ADJ
SP FLT ACCT CR
FUEL CHARGE

B4A NET INV FLT OPT NC

DEST AND DELIV 1595

F7=Prev

F1=Help

F2=Return to Order

F3/F12=Veh Ord M

F4=Submit

F5=Add to Library

F9=View Trailers

S099 - PRESS F4 TO SUBMIT

QC06

V1DP0373

P.O. Box 127
Waters MI 49797
PH: 989-732-2124 FAX: 989-731-0913

CUSTOMER: Bill Marsh Ford - Otsego C	VEHICLE: 20 Ford F-350SD
ADDRESS:	LICENSE: ?
CITY: Gaylord MI 49735	VIN:
PHONE 1: 989-732-6737	ENGINE: Cyl V8 Disp 7.3
PHONE 2:	MILEAGE: 0 COLOR:

LABOR			PARTS			
OP	DESCRIPTION	CHARGE	QUAN	DESCRIPTION	PRICE EX	
01	NON Plow Install Install complete Fisher snowplow package.	350.00	1.0	87300	9 1/2 XV2 Blad	4,195.00
			1.0	87000-3	Off Truck Kit	3,811.00
			1.0	77102	Mount Kit	665.00
			1.0	29800	Control Fleet	434.00
			1.0	72525	Light Kit Led	993.00
			1.0	73973-1	Harness Kit	250.00
			1.0	29070-1	Mod 3 Port-DRL	145.00
			1.0	41812	Deflector XV2	289.50
			1.0	72643	Dual Wire Harn	106.00

RECOMMENDED REPAIRS:	All Work properly performed:
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I hereby authorize the above repair work to be done with the necessary material and hereby grant you and/or your employees permission to operate the car, truck or vehicle herein described on street, highways or elsewhere for the purpose of testing and/or inspection. An express mechanics lien is hereby acknowledged on above car, truck or vehicle to secure the amount of repairs thereto. You will not be held responsible for loss or damage to vehicle or articles left in vehicle in case of fire, accident or any other cause beyond your control.

SRCHRGs:	
SRCHRG TOTAL: \$	0.00
FREIGHT: \$	0.00
LABOR: \$	350.00
PARTS: \$	10,888.5
SUBLET: \$	0.00
SUPPLIES: \$	0.00
DISCOUNT: \$	3478.50
SUBTOTAL: \$	0.00
TAX: \$	0.00
TOTAL: \$	7760.00
PAYMENTS: \$	0.00
DUE: \$	7,760.00

CUSTOMER ACKNOWLEDGEMENT			
QUOTES:			
1 01/15 01:34pm	7760.00		
Bill Marsh Ford	Ph:NA	In Person	
		In Person	



Watson Benzie
People, Selection, Price



Quote Date: 1/17/2020

Customer Information				
Customer Name Otsego County		Phone 989-731-7520		
Address 225 W Main St. Room 203		City Gaylord	State MI	
		Zip 49735		
Vehicle Information				
Year 2020	Make Ram	Model 3500 Reg Cab 8' Gas	Stock Order	
VIN				
MSRP				\$42,010.00
Unit Selling Price				\$29,520.00
Accessories				
Fisher 9.5 FT XV2 Plow				\$7,760.00
Rubber Floor Mats		\$105.00		
Per Unit Selling Price with Accessories			\$37,385.00	
Documentation Fee			\$220.00	
CVR			\$24.00	
TAXABLE PRICE			\$37,629.00	
Tax (6%)			N/A	
Title			\$15.00	
Plate Fee (Transfer)			N/A	
Subtotal			37,644.00	
Trade				
Trade Value				
Incentives				
Incentives Total				
			\$0.00	
Total Delivered Price Per Unit			\$37,644.00	

Prices and incentives are subject to change by manufacturer and financing companies. Quotes are valid only for the day they are delivered. Final price will need to be verified prior to acceptance.



To: All Potential Vehicle Bidders
From: Rachel Frisch, Otsego County Administrator
Date: January 10, 2020
Subject: BID 2020-01 New Pickup Truck Vehicle Purchase

Otsego County is seeking bids for **one new Regular Cab, 1-Ton Pickup Truck** for its Building and Grounds Department. All bids are to be based on the following minimum equipment standards:

One new 2019 or 2020 (1) 4-Wheel Drive, 1-Ton Pickup Truck with a Regular Cab 2-Door (you may include a bid for both a new 2019 model and a new 2020 model; the county will choose the model that best suits the needs and budget parameters of the department)

Snow plow/snow plow package – Fisher Stainless steel 9.6 foot XV2 V-plow with Intensifire LED headlamps, dual plug connectors, and Rubber Deflectors

Amber flashing plow light hard wired to truck with built in switch
8ft Long Box

- ✓ Trailer Tow Package with electric brake controller
- ✗ Dual batteries and heavy duty Alternator
- ✓ Cloth interior
- ✓ Power Steering
- ✓ Tilt Steering Wheel
- ✓ Power Anti-Lock Brakes
- ✓ Power Windows & Door Locks
- ✓ Air Conditioning
- ✓ Standard Engine
- ✓ Automatic Transmission
- Color, preferred gray or silver, will consider other colors; no red
- ✓ Traction Control
- ✓ Intermittent windshield wipers
- Standard and all-weather rubber/plastic mats
- ✓ Radio
- ✓ Cruise Control

Vehicles must be ready for delivery to County within 60 days of bid award.

Bids are **due by Friday, January 24, 2020 at 11:30 a.m.** local time. Bids must be sealed and have Bid 2020-01 marked on the exterior. Bids can be mailed/dropped off at 225 W. Main Street, Room 203, Gaylord, MI 49735. There will be a public bid opening on Friday, January 24, 2020 at 11:35 a.m. at 225 W. Main Street in Room 212.

The County of Otsego reserves the right to accept, reject or negotiate any or all bids to waive or not waive informalities or irregularities in the bids or bidding procedures and to accept any bid determined by the County to be in the best interest of the County, regardless of price. Vendors located in Otsego County receive a 5% cost variance for low bid determination.

Questions on bid process can be directed to Rachel Frisch at 989-731-7520. Questions on vehicle specifications can be directed to Building and Grounds Director Joe Switalski at 989-732-0295.

WATSON BENZIE, LLC
 1514 BENZIE HWY
 BENZONIA, MI 496169650

Configuration Preview

Date Printed: 2020-01-16 5:25 PM VIN: Quantity: 1
 Estimated Ship Date: VON: Status: BA - Pending order
 FAN 1: 00LST Otsego County, MI
 FAN 2:
 Client Code:
 Bid Number: TB0071
 PO Number:

Sold to: WATSON BENZIE, LLC (26799) Ship to: WATSON BENZIE, LLC (26799)
 1514 BENZIE HWY 1514 BENZIE HWY
 BENZONIA, MI 496169650 BENZONIA, MI 496169650

Vehicle: 2020 3500 TRADESMAN REG CAB 4X4 (140 IN WB 8FT 0 IN Box) (D28L62)

	Sales Code	Description	MSRP(USD)	FWP(USD)
Model:	D28L62	3500 TRADESMAN REG CAB 4X4 (140 IN WB 8FT 0 IN Box)	37,995	36,041
Package:	2ZA	Customer Preferred Package 2ZA	0	0
	ESA	6.4L Heavy Duty V8 HEMI with MDS	0	0
	DFX	8-Spd Auto 8HP75-LCV Transmission	0	0
Paint/Seat/Trim:	PW7	Bright White Clear Coat	0	0
	APA	Monotone Paint	0	0
	*V9	Cloth 40/20/40 Bench Seat	95	86
	-X9	Black	0	0
Options:	4DH	Prepaid Holdback	0	-1,209
	4ES	Delivery Allowance Credit	0	-379
	MAF	Fleet Purchase Incentive	0	-1,240
	XF5	Dual Alternators Rated at 380 Amps	295	268
	MWH	Rear Wheelhouse Liners	195	177
	YEP	Manuf Statement of Origin	0	0
	XHC	Trailer Brake Control	295	268
	AD2	Snow Chief Group	545	496
	A61	Tradesman Level 1 Equipment Group	895	814
	5N6	Easy Order	0	0
	4FM	Fleet Option Editor	0	0
	4FT	Fleet Sales Order	0	0
	142	Zone 42-Detroit	0	0
4EA	Sold Vehicle	0	0	
Non Equipment:	4FA	Special Bid-Ineligible For Incentive	0	0
Bid Number:	TB0071	Government Incentives	0	-8,000
Discounts:	YG2	5.2 Additional Gallons of Gas	0	13
Destination Fees:			1,695	1,695

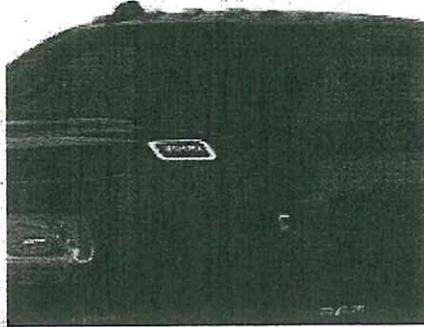
Total Price: 42,010 29,030

Order Type: Fleet PSP Month/Week:
 Scheduling Priority: 1-Sold Order Build Priority: 99
 Salesperson:
 Customer Name: Otsego County
 Customer Address: 225 W Main Street
 Gaylord MI 49735 USA

Instructions:

Note: This is not an invoice. The prices and equipment shown on this priced order confirmation are tentative and subject to change or correction without prior notice. No claims against the content listed or prices quoted will be accepted. Refer to the vehicle invoice for final vehicle content and pricing. Orders are accepted only when the vehicle is shipped by the factory.

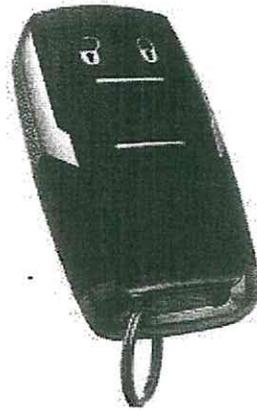
Snow Chief Group (AD2)



Details:

- Clearance Lamps (LNC)
- LT275/70R18E OWI On/Off Road Tires (TCP)
- Auxiliary Switches - I/P Mounted (LHL)
- Transfer Case Skid Plate Shield (XEF)
- 220 Amp Alternator (BAJ)

Tradesman Level 1 Equipment Group (A61)



Details:

- Exterior Mirrors w/Heating Element (NHJ)
- Pwr Windows, Front 1-Touch Down (JPY)
- Speed Sensitive Power Locks (JPH)
- Mirror Running Lights (LNY)
- Satin Chrome Interior Door Handles (MTN)
- Ext. Mirrors w/Supplemental Signals (LEB)
- Upgraded Door Trim Panel (CTY)
- Exterior Mirrors Courtesy Lamps (LEC)
- Overhead Console (CUN)
- Remote Keyless Entry (GXM)
- Mirrors-Tow Pwr Adj Heat Black (GPG)
- Overhead Cupholder Lamp (LBT)

Standard Features - D28L62-3500 TRADESMAN REG CAB 4X4 (140 IN WB 8FT 0 IN Box)

Code	Description
ME4	"RAM" Door Badges
ME6	"RAM" Grille Badge
DRQ	11.50" Single Wheel Rear Axle
JCB	120 MPH Primary Speedometer
JJJ	12V Auxiliary Power Outlet
WKN	18" Steel Spare Wheel
BAD	180 Amp Alternator
WBN	18X8.0 Steel Wheels
CSJ	2 Way Rear Headrest Seat
CDX	2-Way Front Head Restraints
DME	3.73 Axle Ratio
NFX	32 Gallon Fuel Tank
RCD	4 Speakers
SCF	4-Spoke Steering Wheel
CBE	40/20/40 Split Bench Seat
MUS	4X4 Badge
RFU	5.0" Touchscreen Display
NAS	50 State Emissions
DJN	6,000# Front Axle
ESA	6.4L Heavy Duty V8 HEMI with MDS
XFK	7 Pin Wiring Harness
BCN	730 Amp Maintenance Free Battery
DFX	8-Spd Auto 8HP75-LCV Transmission
RD3	Accent Color Shark Fin Antenna
MDX	Active Grille Shutters
CG3	Advanced Multistage Front Air Bags
HAA	Air Conditioning
BRT	Anti-Lock 4-Wheel Disc Brakes
DSA	Anti-Spin Differential Rear Axle
RSU	Audio Jack Input for Mobile Devices
LMG	Automatic Headlamps
CTL	Base Door Trim Panel
A6A	Base Equipment Group
CU3	Behind the Seat Storage / Bin
MNA	Black Door Handles
LE4	Black Exterior Mirrors
MB1	Black Front Bumper
MBN	Black Rear Bumper
CKJ	Black Vinyl Floor Covering
XJ8	Body Color Fuel Filler Door
BGE	Brake Assist
X71	Bumper Module I
X75	Bumper Module II

Standard Features - D28L62-3500 TRADESMAN REG CAB 4X4 (140 IN WB 8FT 0 IN Box)

Code	Description
LPE	Cargo and CHMSL Lamp
X8S	Center Console Parts Module
WMJ	Center Hub
CGU	Child Seat Anchor System-LATCH Ready
MFP	Chrome Headlamp Bezels
XFR	Class V Receiver Hitch
JAE	Cluster 3.5" TFT B&W Display
XCT	Coat Hooks
DS7	Conventional Differential Frt Axle
HGB	Dash Liner Insulation
LM1	Daytime Running Headlamps, Low Beam
X82	Door Parts Module
CLP	Door Sill Scuff Pads
JVA	Driver Seat - Manual Adjust 4-Way
CSP	Driver/Passenger Assist Handles
JJB	Dual Note Electric Horns
DH4	Electronic Range Select
BNS	Electronic Roll Mitigation
BNB	Electronic Stability Control
NHN	Electronically Controlled Throttle
HGF	Floor Tunnel Insulation
MXB	Front Air Dam
CDR	Front Armrest w/Cupholders
X83	Front End Parts Module
SFB	Front Heavy Duty Shock Absorbers
CGD	Front Height Adjust Shoulder Belts
MDA	Front License Plate Bracket
SHA	Front Stabilizer Bar
MHR	Front Wheel Well Liners
XGA	Front/Rear Climate Control Outlets
JWA	Frt Pass Seat - Manual Adjust 4-Way
TBB	Full Size Spare Tire
JKH	Glove Box
JLP	GPS Antenna Input
X79	Grille Module
MFF	Grille-Matte Black Mesh
MM5	Grille-Surround Matte Black
Z8F	GVW Rating - 11000#
LME	Halogen Quad Headlamps
*TX	HD Vinyl 40/20/40 Split Bench Seat
LHD	Headlamp Off Time Delay
X8Y	Headliner Parts Module
MW5	Hemi Badge

Standard Features - D28L62-3500 TRADESMAN REG CAB 4X4 (140 IN WB 8FT 0 IN Box)

Code	Description
BNG	Hill Start Assist
JE1	I/P Bezels-Painted
LAC	Illuminated Entry
LA6	Incandescent Tail Lamps
JY1	Instrument Cluster Theme 1 (Base)
JBF	Instrument Panel Black Bezel
X81	Instrument Panel Parts Module
XRB	Integrated Voice Command w/Bluetooth
CEU	Key Fob - Black
XJJ	Locking Tailgate
TCN	LT275/70R18E BSW All Season Tires
DK1	Man Shift-On-The-Fly Transfer Case
JE8	Manual Door Locks
JF8	Manual Windows
LBA	Map/Courtesy Lamp
RSF	Media Hub-2 USB, Full Funct, Aux
GPD	Mirrors-Tow Man Adj/Fold Black
APA	Monotone Paint
NZD	Next Generation Engine Controller
XA8	Non Adjustable Pedals
XAC	ParkView Rear Back-up Camera
GNM	Passenger Side Sun Visor w/Mirror
XBS	Pickup Box
JKY	Power Accessory Delay
SBE	Power Steering
GX4	Pushbutton Start
MT7	Ram 3500 Badge
MGA	Ram's Head Badge
BHD	Ready Alert Braking
LCH	Rear Dome Lamp
GJD	Rear Fixed Window
SGB	Rear Heavy Duty Shock Absorbers
GNA	Rear View Day/Night Mirror
LTF	Red Tail Lamp Bezels
RSX	Remote USB Port
RS3	Remote USB Port - Charge Only
C1G	Rotary Shifter-Black
X8Z	Seat Parts Module
LA5	Selectable Tire Fill Alert
GXX	Sentry Key Theft Deterrent System
AR9	Single Rear Wheel Group
WL1	Single Rear Wheels
NHM	Speed Control

Standard Features - D28L62-3500 TRADESMAN REG CAB 4X4 (140 IN WB 8FT 0 IN Box)

Code	Description
CJ4	Supp Side Curtain Front Air Bags
CJ1	Supplemental Frt Seat Side Air Bags
CGS	Supplemental Side Air Bags
JFJ	Temperature & Compass Gauge
SUA	Tilt Steering Column
GAC	Tinted Glass Windows
GBB	Tinted Windshield Glass
XBN	Tip Start
X88	Tire & Wheel Parts Module
TBM	Tire Carrier Winch
LAW	Tire Fill Alert
XBT	Tire Pressure Information System
XEA	Tow Hooks
BNM	Traction Control
BNT	Trailer Sway Damping
LEG	Trailer Tow Mirrors
XFU	Trailer Tow w/4-Pin Connector Wiring
UAA	Uconnect 3 with 5" Display
RF7	USB Host Flip
JHA	Var Intermittent Windshield Wipers
LAZ	Vehicle Information Center

WATSON BENZIE, LLC
 1514 BENZIE HWY
 BENZONIA, MI 496169650

Configuration Preview

Date Printed: 2020-01-16 4:57 PM
 Estimated Ship Date:

VIN:
 VON:

Quantity: 1
 Status: BA - Pending order
 FAN 1: 00LST Otsego County, MI
 FAN 2:
 Client Code:
 Bid Number: TB0071
 PO Number:

Sold to:
 WATSON BENZIE, LLC (26799)
 1514 BENZIE HWY
 BENZONIA, MI 496169650

Ship to:
 WATSON BENZIE, LLC (26799)
 1514 BENZIE HWY
 BENZONIA, MI 496169650

Vehicle: 2020 3500 TRADESMAN REG CAB 4X4 (140 IN WB 8FT 0 IN Box) (D28L62)

	Sales Code	Description	MSRP(USD)	FWP(USD)
Model:	D28L62	3500 TRADESMAN REG CAB 4X4 (140 IN WB 8FT 0 IN Box)	37,995	36,041
Package:	2HA	Customer Preferred Package 2HA	0	0
	ETL	6.7L I6 Cummins Turbo Diesel Engine	9,100	8,281
	DG7	6-Spd Automatic 68RFE Transmission	0	0
Paint/Seat/Trim:	PW7	Bright White Clear Coat	0	0
	APA	Monotone Paint	0	0
	*V9	Cloth 40/20/40 Bench Seat	95	86
	-X9	Black	0	0
	Options:	MAF	Fleet Purchase Incentive	0
	MWH	Rear Wheelhouse Liners	195	177
	YEP	Manuf Statement of Origin	0	0
	XHC	Trailer Brake Control	295	268
	AD2	Snow Chief Group	545	496
	A61	Tradesman Level 1 Equipment Group	895	814
	4DH	Prepaid Holdback	0	-1,474
	4ES	Delivery Allowance Credit	0	-379
	5N6	Easy Order	0	0
	4FM	Fleet Option Editor	0	0
	4FT	Fleet Sales Order	0	0
	142	Zone 42-Detroit	0	0
	4EA	Sold Vehicle	0	0
Non Equipment:	4FA	Special Bid-Ineligible For Incentive	0	0
Bid Number:	TB0071	Government Incentives	0	-8,000
Discounts:	YG4	5.5 Additional Gallons of Diesel	0	16
Destination Fees:			1,695	1,695

Total Price: 50,815 36,781

Order Type: Fleet
 Scheduling Priority: 1-Sold Order
 Salesperson: Kostantinos Batsikouras
 Customer Name: Otsego County
 Customer Address: 225 W Main Street
 GAYLORD MI 49735 USA

PSP Month/Week:
 Build Priority: 99

Instructions:

Note: This is not an invoice. The prices and equipment shown on this priced order confirmation are tentative and subject to change or correction without prior notice. No claims against the content listed or prices quoted will be accepted. Refer to the vehicle invoice for final vehicle content and pricing. Orders are accepted only when the vehicle is shipped by the factory.



Watson Benzie
People, Selection, Price



Quote Date: 1/17/2020

Customer Information				
Customer Name Otsego County			Phone 989-731-7520	
Address 225 W Main St. Room 203		City Gaylord	State MI	
		Zip 49735		
Vehicle Information				
Year 2020	Make Ram	Model 3500 Reg Cab 8' Diesel	Stock Order	
VIN				
MSRP				\$50,815.00
Unit Selling Price				\$37,271.00
Accessories				
Fisher 9.5 FT XV2 Plow				\$7,760.00
Rubber Floor Mats		\$105.00		
Per Unit Selling Price with Accessories			\$45,136.00	
Documentation Fee			\$220.00	
CVR			\$24.00	
TAXABLE PRICE			\$45,380.00	
Tax (6%)			N/A	
Title			\$15.00	
Plate Fee (Transfer)			N/A	
Subtotal			45,395.00	
Trade				
Trade Value				
Incentives				
Incentives Total			\$0.00	
Total Delivered Price Per Unit			\$45,395.00	

Prices and incentives are subject to change by manufacturer and financing companies. Quotes are valid only for the day they are delivered. Final price will need to be verified prior to acceptance.

Jim Wernig



www.CHEVYCENTRAL.com

January 23rd, 2020

To: Otsego County

From: Jim Wernig Inc.

RE: 2020 1 Ton 4X4 8' box pickup truck (Model CK30903)

We are happy and pleased to submit this bid for the above-mentioned vehicle. Vehicle being bid meets ALL required specifications and added equipment.

1- 2020 Chevrolet Silverado 3500HD regular cab 4X4 with an 8' box

1- Fisher Stainless steel 9' 6" XV2 V-plow with intensifire LED headlamps, dual plug connectors and rubber deflectors.

VEHICLE BID TOTAL: \$39,162.00

Thank you for your consideration. Should you have any questions, please feel free to call. 989-732-5161

Sincerely,

A handwritten signature in black ink that reads "Chris Maxon".

Chris Maxon,

Jim Wernig Inc.

P.O.Box 1400 • Gaylord, Michigan 49734
989-732-5161 • Fax: 989-732-9473



To: All Potential Vehicle Bidders
From: Rachel Frisch, Otsego County Administrator
Date: January 10, 2020
Subject: BID 2020-01 New Pickup Truck Vehicle Purchase

Otsego County is seeking bids for one new Regular Cab, 1-Ton Pickup Truck for its Building and Grounds Department. All bids are to be based on the following minimum equipment standards:

One new 2019 or 2020 (1) 4-Wheel Drive, 1-Ton Pickup Truck with a Regular Cab 2-Door (you may include a bid for both a new 2019 model and a new 2020 model; the county will choose the model that best suits the needs and budget parameters of the department)

Snow plow/snow plow package – Fisher Stainless steel 9.6 foot XV2 V-plow with Intensifire LED headlamps, dual plug connectors, and Rubber Deflectors

Amber flashing plow light hard wired to truck with built in switch

8ft Long Box

Trailer Tow Package with electric brake controller

Dual batteries and heavy duty Alternator

Cloth interior

Power Steering

Tilt Steering Wheel

Power Anti-Lock Brakes

Power Windows & Door Locks

Air Conditioning

Standard Engine

Automatic Transmission

Color, preferred gray or silver, will consider other colors; no red

Traction Control

Intermittent windshield wipers

Standard and all-weather rubber/plastic mats

Radio

Cruise Control

Vehicles must be ready for delivery to County within 60 days of bid award.

Bids are **due by Friday, January 24, 2020 at 11:30 a.m. local time.** Bids must be sealed and have Bid 2020-01 marked on the exterior. Bids can be mailed/dropped off at 225 W. Main Street, Room 203, Gaylord, MI 49735. There will be a public bid opening on Friday, January 24, 2020 at 11:35 a.m. at 225 W. Main Street in Room 212.

The County of Otsego reserves the right to accept, reject or negotiate any or all bids to waive or not waive informalities or irregularities in the bids or bidding procedures and to accept any bid determined by the County to be in the best interest of the County, regardless of price. Vendors located in Otsego County receive a 5% cost variance for low bid determination.

Questions on bid process can be directed to Rachel Frisch at 989-731-7520. Questions on vehicle specifications can be directed to Building and Grounds Director Joe Switalski at 989-732-0295.

WT
convenience
PMS