



**OTSEGO COUNTY ADMINISTRATION
 BID REGISTER LOG/PRELIMINARY TABULATION SHEET**

BID NUMBER: 2019-06

DATE/TIME BIDS DUE: Friday, September 6, 2019 at 10:30 a.m.

TITLE: LUS Vehicle

DATE/TIME OF BID OPENING: Friday, September 6, 2019 at 10:35 a.m.

ADVERTISED: Yes

BID DEPOSIT REQUIRED: N/A

ADDENDUM/DATES: N/A

BIDS/PROPOSAL RECEIVED

	COMPANY NAME	LOCATION	PRELIMINARY TOTAL BID	PRELIMINARY RANK
1.	WATSON BENZIE	BENZONIA, MI	\$37,343 (GAS) / 44,095 (DIESEL)	
2.				
3.				
4.				
5.				
6.				
7.				
8.				
9.				
10.				



To: All Potential Vehicle Bidders
From: Rachel Frisch, Otsego County Administrator
Date: August 16, 2019
Subject: BID 2019-08 New Pickup Truck Vehicle Purchase

Otsego County is seeking bids for a new **Regular Cab, 1 Ton Pickup Truck** for its Building and Grounds Department. All bids are to be based on the following minimum equipment standards:

One new 2020 (1) 4-Wheel Drive, 1 Ton Pickup Truck with a Regular Cab 2-Door
Snow plow/snow plow package – Fisher Stainless steel 9.6 foot XV2 V-plow with Intensifire LED headlamps and Rubber Deflectors
Amber flashing plow light hard wired to truck with built in switch
8ft Long Box
Trailer Tow Package with electric brake controller
Dual batteries and heavy duty Alternator
Cloth interior
Power Steering
Tilt Steering Wheel
Power Anti-Lock Brakes
Power Windows & Door Locks
Air Conditioning
Standard Engine
Automatic Transmission
Horn/Convenience Light Group
Traction Control
Intermittent windshield wipers
Standard and all-weather rubber/plastic mats
Radio
Cruise Control

Vehicles must be ready for delivery to County within 60 days of bid award.

Bids are **due by Friday, September 6, 2019 at 10:30 a.m.** local time. **Bids must be sealed and have Bid 2019-08 marked on the exterior.** Bids can be mailed/dropped off at 225 W. Main Street, Room 203, Gaylord, MI 49735. There will be a public bid opening on Friday, September 6, 2019 at 10:35 a.m. at 225 W. Main Street in Room 212.

The County of Otsego reserves the right to accept, reject or negotiate any or all bids to waive or not waive informalities or irregularities in the bids or bidding procedures and to accept any bid determined by the County to be in the best interest of the County, regardless of price. Vendors located in Otsego County receive a 5% cost variance for low bid determination.

Questions on bid process can be directed to Rachel Frisch at 989-731-7520. Questions on vehicle specifications can be directed to Building and Grounds Director Joe Switalski at 989-732-0295.



Watson Benzie
People, Selection, Price



Quote Date: 8/28/2019

Customer Information				
Customer Name OTSEGO COUNTY		Phone 989-731-7520		
Address 225 W MAIN ST Suite 203		City GAYLORD	State MI	
		Zip 49735		
Vehicle Information				
Year 2019 /2020	Make RAM	Model 3500 REG CAB 4X4 8' BOX	Stock ORDER	
VIN				
MSRP				\$41,660.00
Unit Selling Price				\$29,218.00
Accessories				
9.5 FT FISHER XV2 PLOW FLOOR MATS				\$7,761.00 \$105.00
Per Unit Selling Price with Accessories			\$37,084.00	
Documentation Fee			\$220.00	
CVR			\$24.00	
TAXABLE PRICE			\$37,328.00	
Tax (6%)			N/A	
Title			\$15.00	
Plate Fee (Transfer)			N/A	
Subtotal			37,343.00	
Trade				
Trade Value				
Incentives				
GOVERNMENT BID INCENTIVS APPLIED				
Incentives Total			\$0.00	
Total Delivered Price Per Unit			\$37,343.00	

Prices and incentives are subject to change by manufacturer and financing companies. Quotes are valid only for the day they are delivered. Final price will need to be verified prior to acceptance.

WATSON BENZIE, LLC
 1514 BENZIE HWY
 BENZONIA, MI 496169650

Configuration Preview

Date Printed: 2019-08-28 12:31 PM
 Estimated Ship Date:

VIN:
 VON:

Quantity: 1
 Status: BA - Pending order
 FAN 1: 00LST Otsego County, MI
 FAN 2:
 Client Code:
 Bid Number: TB9071
 PO Number:

Sold to:
 WATSON BENZIE, LLC (26799)
 1514 BENZIE HWY
 BENZONIA, MI 496169650

Ship to:
 WATSON BENZIE, LLC (26799)
 1514 BENZIE HWY
 BENZONIA, MI 496169650

Vehicle: 2019 3500 TRADESMAN REG CAB 4X4 (140 IN WB 8FT 0 IN Box) (D28L62)

	Sales Code	Description	MSRP(USD)	FWP(USD)
Model:	D28L62	3500 TRADESMAN REG CAB 4X4 (140 IN WB 8FT 0 IN Box)	37,645	35,726
Package:	2ZA	Customer Preferred Package 2ZA	0	0
	ESA	6.4L Heavy Duty V8 HEMI with MDS	0	0
	DFX	8-Spd Auto 8HP75-LCV Transmission	0	0
Paint/Seat/Trim:	PR4	Flame Red Clear Coat	0	0
	APA	Monotone Paint	0	0
	*V9	Cloth 40/20/40 Bench Seat	95	86
	-X9	Black	0	0
Options:	4DH	Prepaid Holdback	0	-1,199
	4ES	Delivery Allowance Credit	0	-376
	MAF	Fleet Purchase Incentive	0	-1,240
	AD2	Snow Chief Group	545	496
	YEP	Manuf Statement of Origin	0	0
	XF5	Dual Alternators Rated at 380 Amps	295	268
	XHC	Trailer Brake Control	295	268
	MWH	Rear Wheelhouse Liners	195	177
	A61	Tradesman Level 1 Equipment Group	895	814
	5N6	Easy Order	0	0
	4FM	Fleet Option Editor	0	0
	4FT	Fleet Sales Order	0	0
	142	Zone 42-Detroit	0	0
	4EA	Sold Vehicle	0	0
Non Equipment:	4FA	Special Bid-Ineligible For Incentive	0	0
Bid Number:	TB9071	Government Incentives	0	-8,000
Discounts:	YG2	5.2 Additional Gallons of Gas	0	13
Destination Fees:			1,695	1,695
Total Price:			41,660	28,728

Order Type: Fleet
 Scheduling Priority: 1-Sold Order
 Salesperson: Kostantinos Batsikouras
 Customer Name: Otsego County
 Customer Address: 225 W Main street suite 203
 GAYLORD MI 49735 USA

PSP Month/Week:
 Build Priority: 99

Instructions:

Note: This is not an invoice. The prices and equipment shown on this priced order confirmation are tentative and subject to change or correction without prior notice. No claims against the content listed or prices quoted will be accepted. Refer to the vehicle invoice for final vehicle content and pricing. Orders are accepted only when the vehicle is shipped by the factory.



Watson Benzie
People, Selection, Price



Quote Date: 8/28/2019

Customer Information				
Customer Name OTSEGO COUNTY		Phone 989-731-7520		
Address 225 W MAIN ST suite 203		City GAYLORD	State MI	
		Zip 49735		
Vehicle Information				
Year 2019/2020	Make RAM	Model 3500 REG CAB 8' DIESEL	Stock ORDER	
VIN				
MSRP				\$50,465.00
Unit Selling Price				\$35,970.00
Accessories				
FISHER 9.5 FT XV2 PLOW FLOOR MATS				\$7,761.00 \$105.00
Per Unit Selling Price with Accessories			\$43,836.00	
Documentation Fee			\$220.00	
CVR			\$24.00	
TAXABLE PRICE			\$44,080.00	
Tax (6%)			N/A	
Title			\$15.00	
Plate Fee (Transfer)			N/A	
Subtotal			44,095.00	
Trade				
Trade Value				
Incentives				
Incentives Total				
			\$0.00	
Total Delivered Price Per Unit			\$44,095.00	

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WATSON BENZIE, LLC
 1514 BENZIE HWY
 BENZONIA, MI 496169650

Configuration Preview

Date Printed: 2019-08-28 12:39 PM VIN: Quantity: 1
 Estimated Ship Date: VON: Status: BA - Pending order
 FAN 1: 00LST Otsego County, MI
 FAN 2:
 Client Code:
 Bid Number: TB9071
 PO Number:

Sold to: Ship to:
 WATSON BENZIE, LLC (26799) WATSON BENZIE, LLC (26799)
 1514 BENZIE HWY 1514 BENZIE HWY
 BENZONIA, MI 496169650 BENZONIA, MI 496169650

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	Sales Code	Description	MSRP(USD)	FWP(USD)
Model:	D28L62	3500 TRADESMAN REG CAB 4X4 (140 IN WB 8FT 0 IN Box)	37,645	35,726
Package:	2HA	Customer Preferred Package 2HA	0	0
	ETL	6.7L I6 Cummins Turbo Diesel Engine	9,100	8,281
	DG7	6-Spd Automatic 68RFE Transmission	0	0
Paint/Seat/Trim:	PR4	Flame Red Clear Coat	0	0
	APA	Monotone Paint	0	0
	*V9	Cloth 40/20/40 Bench Seat	95	86
	-X9	Black	0	0
Options:	MAF	Fleet Purchase Incentive	0	-1,240
	MWH	Rear Wheelhouse Liners	195	177
	YEP	Manuf Statement of Origin	0	0
	XHC	Trailer Brake Control	295	268
	AD2	Snow Chief Group	545	496
	A61	Tradesman Level 1 Equipment Group	895	814
	4DH	Prepaid Holdback	0	-1,463
	4ES	Delivery Allowance Credit	0	-376
	5N6	Easy Order	0	0
	4FM	Fleet Option Editor	0	0
	4FT	Fleet Sales Order	0	0
	142	Zone 42-Detroit	0	0
	4EA	Sold Vehicle	0	0
Non Equipment:	4FA	Special Bid-Ineligible For Incentive	0	0
Bid Number:	TB9071	Government Incentives	0	-9,000
Discounts:	YG4	5.5 Additional Gallons of Diesel	0	16
Destination Fees:			1,695	1,695
Total Price:			50,465	35,480

Order Type: Fleet PSP Month/Week:
 Scheduling Priority: 1-Sold Order Build Priority: 99
 Salesperson: Kostantinos Batsikouras
 Customer Name: Otsego County
 Customer Address: 225 W Main street suite 203
 GAYLORD MI 49735 USA

Instructions:

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Snow Chief Group (AD2)



Details:

- Clearance Lamps (LNC)
- LT275/70R18E OWI On/Off Road Tires (TCP)
- Auxiliary Switches - I/P Mounted (LHL)
- Transfer Case Skid Plate Shield (XEF)
- 220 Amp Alternator (BAJ)

Tradesman Level 1 Equipment Group (A61)



Details:

- Exterior Mirrors w/Heating Element (NHJ)
- Pwr Windows, Front 1-Touch Down (JPY)
- Speed Sensitive Power Locks (JPH)
- Mirror Running Lights (LNY)
- Satin Chrome Interior Door Handles (MTN)
- Ext. Mirrors w/Supplemental Signals (LEB)
- Upgraded Door Trim Panel (CTY)
- Exterior Mirrors Courtesy Lamps (LEC)
- Overhead Console (CUN)
- Remote Keyless Entry (GXM)
- Mirrors-Tow Pwr Adj Heat Black (GPG)
- Overhead Cupholder Lamp (LBT)

Standard Features - D28L62-3500 TRADESMAN REG CAB 4X4 (140 IN WB 8FT 0 IN Box)

Code	Description
ME4	"RAM" Door Badges
ME6	"RAM" Grille Badge
DRQ	11.50" Single Wheel Rear Axle
JCB	120 MPH Primary Speedometer
JJJ	12V Auxiliary Power Outlet
VKN	18" Steel Spare Wheel
BAD	180 Amp Alternator
WBN	18X6.0 Steel Wheels
CSJ	2 Way Rear Headrest Seat
GDX	2-Way Front Head Restraints
DME	3.73 Axle Ratio
NFX	32 Gallon Fuel Tank
RCD	4 Speakers
SCF	4-Spoke Steering Wheel
CBE	40/20/40 Split Bench Seat
MUS	4X4 Badge
RFU	5.0" Touchscreen Display
NAS	50 State Emissions
DJN	6.000# Front Axle
ESA	6.4L Heavy Duty V8 HEMI with MDS
XFK	7 Pin Wiring Harness
BCN	730 Amp Maintenance Free Battery
DFX	8-Spd Auto 8HP75-LCV Transmission
RD3	Accent Color Shark Fin Antenna
MDX	Active Grille Shutters
CG3	Advanced Multistage Front Air Bags
HAA	Air Conditioning
BRT	Anti-Lock 4-Wheel Disc Brakes
DSA	Anti-Spin Differential Rear Axle
RSU	Audio Jack Input for Mobile Devices
LMG	Automatic Headlamps
CTL	Base Door Trim Panel
A6A	Base Equipment Group
CU3	Behind the Seat Storage / Bin
MNA	Black Door Handles
LE4	Black Exterior Mirrors
MB1	Black Front Bumper
MBN	Black Rear Bumper
CKJ	Black Vinyl Floor Covering
XJ8	Body Color Fuel Filler Door
BGE	Brake Assist
X71	Bumper Module I
X75	Bumper Module II

Standard Features - D28L62-3500 TRADESMAN REG CAB 4X4 (140 IN WB 8FT 0 IN Box)

Code	Description
LPE	Cargo and CHMSL Lamp
X8S	Center Console Parts Module
VMU	Center Hub
CGU	Child Seat Anchor System-LATCH Ready
MFP	Chrome Headlamp Bezels
XFR	Class V Receiver Hitch
JAE	Cluster 3.5" TFT B&W Display
XCT	Coat Hooks
DST	Conventional Differential FRT Axle
HGB	Dash Liner Insulation
LM1	Daytime Running Headlamps, Low Beam
X82	Door Parts Module
CLP	Door Sill Scuff Pads
JVA	Driver Seat - Manual Adjust 4-Way
CSP	Driver/Passenger Assist Handles
JJB	Dual Note Electric Horns
DH4	Electronic Range Select
BNS	Electronic Roll Mitigation
BNB	Electronic Stability Control
NHN	Electronically Controlled Throttle
HGF	Floor Tunnel Insulation
MXB	Front Air Dam
CDR	Front Armrest w/Cupholders
X83	Front End Parts Module
SFB	Front Heavy Duty Shock Absorbers
CGD	Front Height Adjust Shoulder Belts
MDA	Front License Plate Bracket
SHA	Front Stabilizer Bar
MHR	Front Wheel Well Liners
XGA	Front/Rear Climate Control Outlets
JWA	Frt Pass Seat - Manual Adjust 4-Way
TBB	Full Size Spare Tire
JKH	Glove Box
JLP	GPS Antenna Input
X79	Grille Module
MFF	Grille-Matte Black Mesh
MM5	Grille-Surround Matte Black
Z8F	GVW Rating - 11000#
LME	Halogen Quad Headlamps
*TX	HD Vinyl 40/20/40 Split Bench Seat
LHD	Headlamp Off Time Delay
X8Y	Headliner Parts Module
MW5	Hemi Badge

Standard Features - D28L62-3500 TRADESMAN REG CAB 4X4 (140 IN WB 8FT 0 IN Box)

Code	Description
BNG	Hill Start Assist
JE1	I/P Bezels-Painted
LAC	Illuminated Entry
LA6	Incandescent Tail Lamps
JY1	Instrument Cluster Theme 1 (Base)
JBF	Instrument Panel Black Bezel
X81	Instrument Panel Parts Module
XRB	Integrated Voice Command w/Bluetooth
CEU	Key Fob - Black
XJJ	Locking Tailgate
TCN	LT275/70R18E BSW All Season Tires
DK1	Man Shift-On-The-Fly Transfer Case
JE8	Manual Door Locks
JF8	Manual Windows
LBA	Map/Courtesy Lamp
RSF	Media Hub-2 USB, Full Funct, Aux
GPD	Mirrors-Tow Man Adj/Fold Black
APA	Monotone Paint
NZD	Next Generation Engine Controller
XA8	Non Adjustable Pedals
XAC	ParkView Rear Back-up Camera
GMM	Passenger Side Sun Visor w/Mirror
XBS	Pickup Box
JKY	Power Accessory/Delay
SBE	Power Steering
GX4	Pushbutton Start
MTZ	Ram 3500 Badge
MGA	Ram's Head Badge
BHD	Ready Alert Braking
LGH	Rear Dome Lamp
GJD	Rear Fixed Window
SCB	Rear Heavy Duty Shock Absorbers
GNA	Rear View Day/Night Mirror
LTF	Red Tail Lamp Bezels
RSX	Remote USB Port
RS3	Remote USB Port - Charge Only
C1G	Rotary Shifter-Black
X8Z	Seat Parts Module
LA5	Selectable Tire Fill Alert
GXX	Sentry Key Theft Deterrent System
AR9	Single Rear Wheel Group
WL1	Single Rear Wheels
NHM	Speed Control

Standard Features - D28L62-3500 TRADESMAN REG CAB 4X4 (140 IN WB 8'11.0 IN Box)

Code	Description
CJ4	Supp Side Curtain Front Air Bags
CJ1	Supplemental Frt Seat Side Air Bags
CGS	Supplemental Side Air Bags
JFJ	Temperature & Compass Gauge
SUA	Tilt Steering Column
GAC	Tinted Glass Windows
GBB	Tinted Windshield Glass
XBN	Tip Start
X88	Tire & Wheel Parts Module
TBM	Tire Carrier Winch
LAW	Tire Fill Alert
XBT	Tire Pressure Information System
XEA	Tow Hooks
BNM	Traction Control
BNT	Trailer Sway Damping
LEG	Trailer Tow Mirrors
XFU	Trailer Tow w/4-Pin Connector Wiring
UAA	Uconnect 3 with 5" Display
RF7	USB Host Flip
JHA	Var Intermittent Windshield Wipers
LAZ	Vehicle Information Center