



**OTSEGO COUNTY ADMINISTRATION
 BID REGISTER LOG/PRELIMINARY TABULATION SHEET**

BID NUMBER: 2019-08

DATE/TIME BIDS DUE: Friday, September 6, 2019 at 10:30 a.m.

TITLE: Building and Grounds Vehicle

DATE/TIME OF BID OPENING: Friday, September 6, 2019 at 10:35 a.m.

ADVERTISED: Yes

BID DEPOSIT REQUIRED: N/A

ADDENDUM/DATES: N/A

BIDS/PROPOSAL RECEIVED

	COMPANY NAME	LOCATION	PRELIMINARY TOTAL BID	PRELIMINARY RANK
1.	TODD WENEL	WESTLAND, MI	\$25,844.00	TRACAN 2020
2.	JIM WERNIG	GAYLORD, MI	\$20,102 / \$19,153.90 (5%)	TRAX 2019
3.	JIM WERNIG	GAYLORD, MI	\$22,755 / \$21,617.95 (5%)	EQUINOX 2019
4.	TIM WERNIG	GAYLORD, MI	\$20,000 / \$24,700 (5%)	2020 EQUINOX
5.	WATSON BENZIE	BENZONIA, MI	\$22,303.00	2019 RENEGADE
6.	WAGAR	GAYLORD, MI	\$25,247.00 / \$23,984.05 (5%)	2018 ENCORE
7.	WAGAR	GAYLORD, MI	\$26,182 / \$24,872.12 (5%)	2018 ENCORE
8.				
9.				
10.				



To: All Potential Vehicle Bidders
From: Rachel Frisch, Otsego County Administrator
Date: August 16, 2019
Subject: BID 2019-06 New SUV Vehicle Purchase

Otsego County is seeking bids for a **new small-to mid-size 4WD SUV** for its Land Use Services Department. A small SUV is preferred. All bids are to be based on the following minimum equipment standards:

One (1) All wheel drive small- to mid-size SUV
4-Door
Preferred black in color.
Tinted Glass as allowed
Power Steering
Remote Start Package
Tilt Steering Wheel
Power Anti-Lock Brakes
Power Windows & Door Locks
Air Conditioning
Standard Engine
Automatic Transmission
Intermittent windshield wipers
All-weather rubber/plastic mats
AM-FM CD Radio/Cigarette lighter
Cruise Control

Vehicles must be ready for delivery to County within 30 days of bid award.

Bids are **due by Friday, September 6, 2019 at 10:30 a.m.** local time. Bids must be sealed and have Bid 2019-06 marked on the exterior. Bids can be mailed/dropped off at 225 W. Main Street, Room 203, Gaylord, MI 49735. There will be a public bid opening on **Friday, September 6, 2019 at 10:35 a.m.** at 225 W. Main Street in Room 212.

The County of Otsego reserves the right to accept, reject or negotiate any or all bids to waive or not waive informalities or irregularities in the bids or bidding procedures and to accept any bid determined by the County to be in the best interest of the County, regardless of price. Vendors located in Otsego County receive a 5% cost variance for low bid determination.

Questions on bid process can be directed to Rachel Frisch at 989-731-7520.



Vehicle Locator

Dealer Information

WAGAR MOTOR SALES, INC.
 2086 S OTSEGO AVE
 GAYLORD, MI 49735
 Phone: 989-732-4288
 Fax: 989-732-0972

KL4CJFSB0JB680896

Model Year: 2018 *NEW*

Make: Buick

Model: Encore

4JM76-AWD

PEG: 1SD-Preferred II

Primary Color: GAN-Quicksilver Metallic

Trim: AFN-Ebony Cloth Seats

Engine: LUV-ECOTEC Turbo 1.4L VVT DOHC 4 Cyl. Engine

Transmission: MNK-6-Speed Automatic Transmission

Event Code: 5000-Delivered to Dealer

Order #: VXJGKX

MSRP: \$30,235.00

Order Type: TRE-Retail Stock

Stock #: 5940

Inventory Status: Available

Total Cash Allowance: N/A

Additional Vehicle Information

GM Marketing Information

Vehicle Options

Chargeable Options

	MSRP
GAN-Quicksilver Metallic	\$395.00
PDH-LPO: Buick Interior Protection Package	\$175.00
VRV-LPO: Splash Guards	\$270.00

No Cost Options

FE9-Federal Emissions
 LUV-ECOTEC Turbo 1.4L VVT DOHC 4 Cyl. Engine
 MNK-6-Speed Automatic Transmission

Other Options

1SD-Preferred II	AFN-Ebony Cloth Seats
AG5-Seat Adjuster, Front Passenger 2-Way Manual	ASV-Equipment Air Moisture Sensor
ATH-Lock Control, Remote Entry, Extended Range	BTM-Keyless Start
BTV-Remote Start	CJ2-Air Conditioning, Automatic Dual Zone
CM5-Black Carbon Metallic, Lower Accent Color	DD8-Interior Rearview Mirror, Auto-Dimming
IO5-Radio Infotainment System, Enhanced Connectivity	RRU-18" Aluminum Wheels
SBM-Headlamps, Halogen	T3U-Front Fog Lamps
UFG-Rear Cross-Traffic Alert	UFT-Side Blind Zone Alert
UQG-Audio System, Enhanced	VAV-LPO: All-Weather Floor Mats
VLI-LPO: Cargo Mat	

"~" indicates vehicle belongs to Trading Partner's inventory

Disclaimer:

GM has tried to make the pricing information provided in this summary accurate. Please refer to actual vehicle invoice, however, for complete pricing information. GM will not make any sales or policy adjustments in the case of inaccurate pricing information in this summary.

Wagar Motor Sales Inc.

2086 S. Otsego Ave. - Gaylord, MI 49735
Phone: 989-732-4288

Purchase Date: 08/29/19
Salesperson: Marcus Matelski

Retail Disclosure

Phone: 989-732-4288
Fax: 989-732-0972

Buyer:
OTSEGO COUNTY
225 West Main Street
Gaylord, MI 49735

Co-Buyer:

Purchased Vehicle

Stock #	Vehicle	Color	Miles	VIN
5943	2018 BUICK ENCORE PRE	QUICKSILVE	2	KL4CJFSB1JB671558

Itemization of Amounts Financed

Selling Price	Selling Price	\$25,000.00
Fees	Documentation	\$199.00
	Electronic/Online	\$24.00
	Certificate of Title	\$16.00
	Transfer	\$8.00
Total Cash Price		\$25,247.00

48-months/50k miles

*Bumper to Bumper
WARRANTY*

Monies Received

Trades	Total Trade Allowance	\$0.00
	Total Trade Payoff	\$0.00
	Total Trade Net	\$0.00
Down Payment	Cash Deposit	\$0.00
	Cash Down Payment	\$0.00
	Deferred Cash	\$0.00
	Total Credits	\$0.00
Total Cash Price		\$25,247.00
Total Credits (-)		\$0.00
Balance Due		\$25,247.00

Financing Terms

0 Monthly Payments of	\$25,247.00
With 1 Final Payment of	\$25,247.00
Total Of Payments	\$25,247.00
Amount Financed	\$25,247.00
Finance Charge	\$0.00
APR	0.00%
Effective APR	0.00%
Term	1 Month
Bank Fee (Incept)	\$0.00
VSI Single Int. Prem (Incept)	\$0.00

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2086 S. Otsego Ave. - Gaylord, MI 49735

Phone: 989-732-4288

Purchase Date: 08/29/19

Salesperson: Marcus Matelski

Retail Disclosure

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Fees	Documentation	\$199.00
	Electronic/Online	\$24.00
	Certificate of Title	\$16.00
	Transfer	\$8.00
Total Cash Price		\$26,182.00

72-months/70k miles

*BUMPER TO BUMPER
WARRANTY*

Monies Received

Trades	Total Trade Allowance	\$0.00
	Total Trade Payoff	\$0.00
	Total Trade Net	\$0.00
Down Payment	Cash Deposit	\$0.00
	Cash Down Payment	\$0.00
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VSI Single Int. Prem (Incept)	\$0.00

2019 MODEL YEAR

Jeep® RENEGADE SPORT 4X4

THIS VEHICLE IS MANUFACTURED TO MEET SPECIFIC UNITED STATES REQUIREMENTS. THIS VEHICLE IS NOT MANUFACTURED FOR SALE OR REGISTRATION OUTSIDE OF THE UNITED STATES. MANUFACTURER'S SUGGESTED RETAIL PRICE OF THIS MODEL INCLUDING DEALER PREPARATION

Base Price: **\$23,525**

JEOP RENEGADE SPORT 4X4
 Exterior Color: Black Clear Coat
 Interior Color: Black, Interior Carpet
 Interior: Cloth Low-Back Bucket Seats
 Engine: 1.3L I4 Turbo Max DI Engine w/ESS
 Transmission: 9-Speed Automatic Transmission
STANDARD EQUIPMENT (UNLESS REPLACED BY OPTIONAL EQUIPMENT)
FUNCTIONAL/SAFETY FEATURES

- Advanced Multistage Front Airbags
- Supplemental Side-Curtain Front and Rear Airbags
- Supplemental Front Seat-Belted Side Airbags
- Driver Inflatable Knee-Bolster Airbag
- LATCH Ready Child Seat Anchor System
- ParkView® Rear Back-Up Camera
- 4-Wheel Disc Anti-Lock Brakes
- Electric Park Brake
- Electronic Stability Control
- Electronic Roll Mitigation
- Steer-By-Wire System
- All-Speed Traction Control
- Push-Button Start
- Electric Power Steering
- Capless Fuel-Fill
- Daytime Running Lamp System
- Hill Start Assist
- The Pressure Monitoring Display
- Variable Intermittent Wipers
- INTERIOR FEATURES
- Uconnect® 3 with 5-inch Display
- Integrated Voice Command with Bluetooth® Media Hub (USB, Aux)
- 6-Speakers
- Electronic Vehicle Information Center
- Outside Temperature Display
- Steering Wheel Mounted Audio Controls
- Tilt / Telescope Steering Column
- Manual 6-Way Adjustable Driver Seat
- 4-Way Manual Adjustable Front Passenger Seat
- Front- / Passenger Fold Forward Seat with Soft Back
- Rear 60/40 Folding Seat
- Power Front Windows w/ 1-Touch Up and Down Feature
- Height Adjust Lead Floor
- 12-Volt Auxiliary Power Outlet
- Carpeted Floor Mats
- EXTERIOR FEATURES
- 16-Inch x 6.5-Inch Styled Steel Wheels
- 215/65R16 LBL All-Season Tires

The Service Kit (No Compact Spare)
 Rear Window Wiper / Washer
 Halogen Headlamps
 Headlamps with Turn-Off Time Delay
 Power-Heated Mirrors
 Exterior Mirrors with Heating Element
 Lower Body Side Cladding
OPTIONAL EQUIPMENT (May Replace Standard Equipment)
 Customer Preferred Package 22A
 1.3L I4 Turbo Max DI Engine w/ESS
 Stop-Start Multiple VSM System
 Auxiliary Interior Heater
 Remote-Start System
 Keyless Entry w/ Panic Alarm
 \$1,495

Destination Charge

\$1,495

TOTAL PRICE: * **\$26,515**

WARRANTY COVERAGE
 5-Year or 60,000-mile Powertrain Limited Warranty,
 3-Year or 36,000-mile Basic Limited Warranty.
 Ask Dealer for a copy of the limited warranties or see your owner's manual for details.

**5 Year / 60,000 Mile
 POWERTRAIN WARRANTY**



Assembly Plant of Orig. BALTIMORE, MARYLAND, U.S.A.
 VIN: ZAC-NUBA12K6-K28906

3L SHIP TO

SALE TO

THIS LABEL IS APPLIED TO THIS VEHICLE TO COMPLY WITH FEDERAL LAW. THE LABEL CANNOT BE REMOVED OR ALTERED PRIOR TO DELIVERY TO THE ULTIMATE PURCHASER. * STATE AND LOCAL TAXES, FEES, LICENSE AND TITLE FEES, AND DEALER PREP AND INSTALLED OPTIONS AND ACCESSORIES ARE NOT INCLUDED IN THIS PRICE. DISCOUNT IF ANY, IS BASED ON PRICE OF OPTIONS IF PROVIDED SEPARATELY.

For more information visit: www.jeep.com
 or call 1-877-IAM-JEEP

FCA US LLC

EPA DOT Fuel Economy and Environment

Gasoline Vehicle

Fuel Economy These estimates reflect new EPA methods beginning with 2017 models.

26 MPG
 city highway
 23 29
 combined city/hwy
 3.8 gallons per 100 miles

Small SUV 4WD range from 18 to 120 MPGe.
 The best vehicle rates 136 MPGe.

You spend **\$250** in fuel costs over 5 years compared to the average new vehicle.

Annual fuel cost **\$1,450**

Annual fuel cost **\$1,450**

Annual fuel cost **\$1,450**



Actual results will vary for many reasons. Fuel economy, emissions and other estimates are based on 15,000 miles per year at 55 mph and city driving. Emissions are based on 15,000 miles per year at 55 mph and city driving. Vehicle emissions are a significant cause of climate change and smog.



GOVERNMENT 5-STAR SAFETY RATINGS

This vehicle has not been rated by the government for frontal crash, side crash or rollover risk.

Source: National Highway Traffic Safety Administration (NHTSA)
www.safercar.gov or 1-888-327-4236

PARTS CONTENT INFORMATION

FOR VEHICLES IN THIS CARLINE:
 U.S./CANADIAN PARTS CONTENT: 14%
 MAJOR SOURCES OF FOREIGN PARTS CONTENT:

ITALY: 63%
 NOTE: PARTS CONTENT DOES NOT INCLUDE FINAL ASSEMBLY, DISTRIBUTION, OR OTHER NON-PARTS COSTS.
 FOR THIS VEHICLE:
 FINAL ASSEMBLY POINT:
 MELFI, ITALY
 COUNTRY OF ORIGIN:
 ENGINE: POLAND
 TRANSMISSION: UNITED STATES





To: All Potential Vehicle Bidders
From: Rachel Frisch, Otsego County Administrator
Date: August 16, 2019
Subject: BID 2019-06 New SUV Vehicle Purchase

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Automatic Transmission
Intermittent windshield wipers
All-weather rubber/plastic mats
AM-FM CD Radio/Cigarette lighter
Cruise Control

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Questions on bid process can be directed to Rachel Frisch at 989-731-7520.

TODD WENZEL BUICK GMC of WESTLAND

35100 FORD RD
WESTLAND, MI 48185

ALBERT LI

Fleet / Municipal Sales

Ph (734) 721-1144 x 4265 Fax (734) 467-7181

ali@toddwenzel.com

State of Michigan MiDeal Contract # 071B7700184

MiDeal Spec # 4WDU-0050

Otsego County Pricing

(MiDeal Pricing)

2020 GMC Terrain AWD SLE Utility

Gas / Auto Trans

5-Passenger Utility

SPEC 0050 – 2020 GMC Terrain AWD SLE Utility \$ 25,844.00

Pricing Includes GM Accessory Remote Start Pkg & All-Weather Floor Mats

Prices Quoted are for a MiDeal Dealer Stock Purchase.

Available for Immediate Delivery; Availability Subject to Prior Sale.

FOB Gaylord, MI



Vehicle: [Fleet] 2020 GMC Terrain (TXB26) AWD 4dr SLE (✔ Complete)

Selected Model and Options

MODEL

CODE	MODEL
TXB26	2020 GMC Terrain AWD 4dr SLE

COLORS

CODE	DESCRIPTION
GB8	Ebony Twilight Metallic

OPTIONS

CODE	DESCRIPTION
3SA	SLE Preferred Equipment Group
5CY	Tires, P225/65R17 all-season blackwall
AR9	Seats, front bucket
FE9	Emissions, Federal requirements
FHB	Axle, 3.47 final drive ratio
GB8	Ebony Twilight Metallic
H1T	Jet Black, Premium cloth seat trim
IOR	Audio system, 7" diagonal GMC Infotainment System
LYX	Engine, 1.5L Turbo DOHC 4-cylinder, SIDI, VVT
M3U	Transmission, 9-speed automatic 9T45, electronically-controlled with overdrive
RSB	Wheels, 17" x 7" (43.2 cm x 17.8 cm) Silver painted aluminum

Options Total

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Data Version: 9171. Data Updated: Sep 3, 2019 10:10:00 PM PDT.



Vehicle: [Fleet] 2020 GMC Terrain (TXB26) AWD 4dr SLE (✔ Complete)

Standard Equipment

Package

GMC Pro Safety includes (UHY) Automatic Emergency Braking, (UEU) Forward Collision Alert, (UHX) Lane Keep Assist with Lane Departure Warning, (UE4) Following Distance Indicator, (UKJ) Front Pedestrian Braking and (TQ5) IntelliBeam headlamps

Mechanical

Engine, 1.5L Turbo DOHC 4-cylinder, SIDI, VVT (170 hp [127.0 kW] @ 5600 rpm, 203 lb-ft of torque [275.0 N-m] @ 2000 - 4000 rpm) (STD)

Transmission, 9-speed automatic 9T45, electronically-controlled with overdrive (STD)

Axle, 3.47 final drive ratio

Engine control, stop-start system

Driver Shift Controls

Electronic Precision Shift, button and trigger based transmission interface

Fuel, gasoline, E15

Chassis, All-Wheel Drive System (All-wheel drive models only.)

Suspension, front MacPherson strut

Suspension, rear 4-link, non-isolated

Brakes, 4-wheel antilock, 4-wheel disc, 11.8" front and 11.3" rear

Brake, electronic parking

Brake lining, high-performance, Duralife

Trailer provisions, 1500 lbs. (680 kg)

Capless fuel fill

Exhaust, single outlet

Mechanical jack with tools

Exterior

Wheels, 17" x 7" (43.2 cm x 17.8 cm) Silver painted aluminum (STD)

Tires, P225/65R17 all-season blackwall (STD) (AWD models only.)

Tire, spare, T135/70R16 blackwall

Wheel, spare, 16" (40.6 cm) steel

Trim, Black lower body

Headlamps, high intensity discharge with C-shaped lighting

Headlamps, automatic delay

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Data Version: 9171. Data Updated: Sep 3, 2019 10:10:00 PM PDT.



Vehicle: [Fleet] 2020 GMC Terrain (TXB26) AWD 4dr SLE (✓ Complete)

Exterior

Headlamp control, automatic on and off
Tail lamps, LED signature
Glass, acoustic, laminated windshield
Glass, deep-tinted, rear
Mirrors, outside heated power-adjustable, manual-folding
Mirror caps, body-color
Door handles, body-color
Liftgate, rear manual
Active Noise Cancellation, noise control system

Entertainment

Audio system, 7" diagonal GMC Infotainment System includes multi-touch display, AM/FM stereo, includes Bluetooth streaming audio for music and most phones; featuring Android Auto and Apple CarPlay capability for compatible phones (STD)
Audio system feature, 6-speaker system
SiriusXM Radio, delete
Bluetooth for phone, personal cell phone connectivity to vehicle audio system
4G LTE Wi-Fi Hotspot capable (Terms and limitations apply. See onstar.com or dealer for details.)
Antenna, roof-mounted shark fin

Interior

Seats, front bucket (STD)
Seat trim, premium cloth
Seating, 5-passenger
Seat, driver 4-way manual, fore/aft, up/down with recline
Seat, front passenger 4-way manual, fore/aft, up/down with recline
Seatback, passenger side, flat-folding
Head restraints, 2-way adjustable (up/down), front
Seat, rear 60/40 split-folding with center armrest
Seat release levers, 2nd row mechanical release levers in cargo area
Rear Seat Reminder
Floor mats, carpeted front
Floor mats, carpeted rear

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Vehicle: [Fleet] 2020 GMC Terrain (TXB26) AWD 4dr SLE (✔ Complete)

Interior

Steering wheel, leather-wrapped 4-spoke

Steering wheel controls, mounted audio and phone interface

Speedometer, miles/kilometers

Driver Information Center monitors 26 various systems including, Vehicle Information Menu (oil life, tire pressure, standard/metric units) and Trip Information Menu (trip 1, trip 2, fuel range, average fuel economy, instant fuel economy, average vehicle speed) and compass display

Display, 4.2" multi-color driver information screen (When (Y29) Infotainment Package I is ordered, includes enhanced capability with audio, phone and navigation.)

Compass display, located in the Driver Information Center

Window, power with driver Express-Up/Down

Windows, power with front passenger Express-Down

Windows, power with rear Express-Down

Door locks, power programmable with lockout protection

Keyless Open, includes extended range Remote Keyless Entry

Remote panic alarm

Keyless Start, push-button

Cruise control, electronic with set and resume speed

Theft-deterrent system, unauthorized entry

Power outlet, front auxiliary, 12-volt

Power outlet, cargo area auxiliary, 12-volt

USB data ports, 2, one type-A and one type-C includes auxiliary input jack, located in front center storage bin

USB charging-only ports, 2, located on the rear of the center console

Air conditioning, single-zone manual

Air vents, 2nd row

Sensor, cabin humidity

Sunglass storage, overhead

Map pocket, driver seatback

Map pocket, front passenger seatback

Mirror, inside rearview auto-dimming

Assist handle, driver

Assist handle, front passenger

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Vehicle: [Fleet] 2020 GMC Terrain (TXB26) AWD 4dr SLE (✔ Complete)

Interior

Assist handles, rear outboard

GMC Connected Access capable (Subject to terms. See onstar.com or dealer for details.)

Safety-Exterior

Headlamp control, IntelliBeam auto high beam

Daytime Running Lamps, LED signature

Safety-Mechanical

Automatic Emergency Braking

StabiliTrak, stability control system with Traction Control

Hill Descent Control

Front Pedestrian Braking

Safety-Interior

Airbags, dual-stage frontal, and thorax side-impact driver and front passenger, and roof-rail side-impact, front and rear outboard seating positions (Always use seat belts and the correct child restraints. Children are safer when properly secured in a rear seat in the appropriate child restraint. See the Owner's Manual for more information.)

Passenger Sensing System sensor inflatable restraint, front passenger/child/presence detector (Always use seat belts and the correct child restraints. Children are safer when properly secured in a rear seat in the appropriate child restraint. See the Owner's Manual for more information.)

Rear Vision Camera, integrated into audio system display

OnStar and GMC connected services capable (Terms and limitations apply. See onstar.com or dealer for details.)

Forward Collision Alert

Following Distance Indicator

Lane Keep Assist with Lane Departure Warning

Teen Driver configurable feature that lets you activate customizable vehicle settings associated with a key fob, to encourage safe driving behavior. It can limit certain vehicle features, and it prevents certain safety systems from being turned off. An in-vehicle report card gives you information on driving habits and helps you to continue to coach your new driver

Tire Pressure Monitor manual learn with Tire Fill Alert

Horn, dual-note

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Vehicle: [Fleet] 2020 GMC Terrain (TXB26) AWD 4dr SLE (✔ Complete)

WARRANTY

Warranty Note: <<< Preliminary 2020 Warranty Note >>>
Basic Years: 3
Basic Miles/km: 36,000
Drivetrain Years: 5
Drivetrain Miles/km: 60,000
Drivetrain Note: Qualified Fleet Purchases: 5 Years/100,000 Miles
Corrosion Years (Rust-Through): 6
Corrosion Years: 3
Corrosion Miles/km (Rust-Through): 100,000
Corrosion Miles/km: 36,000
Roadside Assistance Years: 5
Roadside Assistance Miles/km: 60,000
Roadside Assistance Note: Qualified Fleet Purchases: 5 Years/100,000 Miles
Maintenance Note: 1 Year/1 Visit

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Jim Wernig



www.CHEVYCENTRAL.com

September 5, 2019

To: Otsego County
From: Andy Krajniak, Jim Wernig Inc.

Enclosed please find our bids for the small-mid size SUV. We are bidding a 2019 Chevrolet Trax AWD LT, 2019 AWD LS equinox and 2020 AWD LT Equinox. All meet spec except the 2019 AWD LS does not have remote start.

2019 AWD TRAX LT	\$20,162.00
2019 AWD EQUINOX LS	\$22,755.00
2020 AWD EQUINOX LT	\$26,000.00

Please contact me if you have any questions regarding this bid.

Sincerely,

A handwritten signature in blue ink, appearing to read "Andy Krajniak", written in a cursive style.

Andy Krajniak

P.O.Box 1400 • Gaylord, Michigan 49734
989-732-5161 • Fax: 989-732-9473

2020 EQUINOX AWD 2FL 1.5T GENERAL MOTORS LLC
 GB8 MOSAIC BLACK METALLIC /L4G
 H1T JET BLACK RENAISSANCE CENTER
 ORDER NO. XCBJOX/TRE STOCK NO. DETROIT MI 48243-1114
 VIN 2GN AXTE VX L6123300 VEHICLE INVOICE 1AD56576183
 *****7534*****13*44578S

MODEL & FACTORY OPTIONS	MSRP	INV AMT	RETAIL - STOCK
1XY26 EQUINOX AWD 2FL 1.5T	29500.00	28143.00	INVOICE 08/06/19
FE9 50-STATE EMISSIONS	N/C	N/C	SHIPPED 08/06/19
LYX ENGINE, 1.5L TURBO DOHC 4-CYL	N/C	N/C	EXP I/T 08/14/19
VVT			INT COM 08/14/19
MNH TRANSMISSION, 6-SPD AUTOMATIC	N/C	N/C	PRC EFF 08/06/19
PEF FLOOR LINER PACKAGE: (DEALER INSTALLED)	295.00	268.45	KEYS XXXXX XXXXX WFP-F QTR OPT-1
* INTEGRATED CARGO LINER			BANK: ALLY - 045
* FRONT & 2ND ROW FLOOR LINER			CHG-TO 44-578
ZQ2 DRIVER CONVENIENCE PACKAGE:	1550.00	1410.50	
* REAR LIFTGATE, POWER			SHIP WT: 3431
* REMOTE VEHICLE START			HP: 13.5
* DRIVER & FRONT PASSENGER HEATED SEATS			GVWR: 4630 GAWR.FT: 2590
* AIR CONDITIONING, DUAL ZONE AUTO CLIMATE CONTROL			GAWR.RR: 2645 EMPLOY: 30124.07
* UNIVERSAL HOME REMOTE			SUPPLR: 31316.95
* LEATHER WRAP STEERING WHEEL			NTR:
* FRONT FOG LAMPS			EMPINC: 1677.02 SUPINC: 484.14

TOTAL MODEL & OPTIONS	31345.00	29821.95	ACT 237	30076.60
DESTINATION CHARGE	1195.00	1195.00	H/B 261	940.35
DEALER IMR CONTRIBUTION		313.45	ADV 261	313.45
LMA GROUP CONTRIBUTION		156.73	EXP 65A	156.73

TOTAL 32540.00 31487.13 PAY 310 31487.13
 MEMO: TOTAL LESS HOLDBACK AND
 APPROX WHOLESALE FINANCE CREDIT 29986.28

 INVOICE DOES NOT REFLECT DEALER'S ULTIMATE COST BECAUSE OF MANUFACTURER
 REBATES, ALLOWANCES, INCENTIVES, HOLDBACK, FINANCE CREDIT AND RETURN TO
 DEALER OF ADVERTISING MONIES, ALL OF WHICH MAY APPLY TO VEHICLE.

 THIS MOTOR VEHICLE IS SUBJECT TO A SECURITY INTEREST HELD BY ALLY.

JIM WERNIG, INC.

REMIT TO ALLY NO. 045
 VIN 2GNAXTEVXL6123300
 \$ 31487.13 INV 1AD56576183
 DUE 08/14/19 DEALER 44-578

2019 EQUINOX AWD LS GENERAL MOTORS LLC
 G7Q NIGHTFALL GRAY METALLIC /L4G
 H72 MEDIUM ASH GRAY RENAISSANCE CENTER
 ORDER NO. WWTSH/TRE STOCK NO. DETROIT MI 48243-1114
 VIN 3GN AXSE V5 KS674549 VEHICLE INVOICE 1AD55161797
 *****7446*****13*44578S

MODEL & FACTORY OPTIONS	MSRP	INV AMT	RETAIL - STOCK
1XX26 EQUINOX AWD LS	27600.00	26275.20	INVOICE 06/05/19
FE9 50-STATE EMISSIONS	N/C	N/C	SHIPPED 06/05/19
LYX ENGINE, 1.5L TURBO DOHC 4-CYL	N/C	N/C	EXP I/T 06/28/19
VVT			INT COM 06/28/19
MNH TRANSMISSION, 6-SPD AUTOMATIC	N/C	N/C	PRC EFF 06/05/19
PCR LS CONVENIENCE PACKAGE:	685.00	623.35	KEYS XXXXX XXXXX
* SEAT ADJUSTER, DRIVER 8-WAY			WFP-F QTR OPT-1
POWER W/ 2-WAY POWER LUMBAR			BANK: ALLY - 045
* GLASS, DEEP-TINTED, REAR			CHG-TO 44-578
* POWER LUMBAR, DRIVER SEAT			
PEF FLOOR LINER PACKAGE:	295.00	268.45	SHIP WT: 3418
(DEALER INSTALLED)			HP: 13.5
* INTEGRATED CARGO LINER			GVWR: 4630
* FRONT & 2ND ROW FLOOR LINER			GAWR.FT: 2590
			GAWR.RR: 2645
			EMPLOY: 27575.32
			SUPPLR: 28662.00
			DAN: AWD
			EMPINC: 1500.82
			SUPINC: 414.14

TOTAL MODEL & OPTIONS	28580.00	27167.00	ACT 237	27504.60
DESTINATION CHARGE	1195.00	1195.00	H/B 261	857.40
DEALER IMR CONTRIBUTION		285.80	ADV 261	285.80
LMA GROUP CONTRIBUTION		142.90	EXP 65A	142.90

TOTAL 29775.00 28790.70 PAY 310 28790.70

MEMO: TOTAL LESS HOLDBACK AND

APPROX WHOLESALE FINANCE CREDIT 27464.10

 INVOICE DOES NOT REFLECT DEALER'S ULTIMATE COST BECAUSE OF MANUFACTURER
 REBATES, ALLOWANCES, INCENTIVES, HOLDBACK, FINANCE CREDIT AND RETURN TO
 DEALER OF ADVERTISING MONIES, ALL OF WHICH MAY APPLY TO VEHICLE.

 THIS MOTOR VEHICLE IS SUBJECT TO A SECURITY INTEREST HELD BY ALLY.

JIM WERNIG, INC.

REMIT TO ALLY NO. 045
 VIN 3GNAXSEV5KS674549
 \$ 28790.70 INV 1AD55161797
 DUE 06/28/19 DEALER 44-578

2019 TRAX - LT AWD GENERAL MOTORS LLC
 GB8 MOSAIC BLACK METALLIC /L4G
 AES JET BLACK RENAISSANCE CENTER
 ORDER NO. WKKGRX/TRE STOCK NO. DETROIT MI 48243-1114
 VIN 3GN CJPS B7 KL404282 VEHICLE INVOICE 1AD55747249
 *****3746*****13*44578S
 MODEL & FACTORY OPTIONS MSRP INV AMT RETAIL - STOCK
 1JS76 TRAX - LT AWD 24700.00 23761.40 INVOICE 06/30/19
 FE9 50-STATE EMISSIONS N/C N/C SHIPPED 06/29/19
 LUV ENGINE, ECOTEC TURBO 1.4L N/C N/C EXP I/T 07/22/19
 VVT, DOHC 4-CYLINDER INT COM 07/22/19
 MNK TRANSMISSION, 6-SPD AUTOMATIC N/C N/C PRC EFF 06/29/19
 PDB LT CONVENIENCE PACKAGE: 450.00 409.50 KEYS XXXXX XXXXX
 * KEY SYSTEM WFP-F QTR OPT-1
 * SEAT ADJUSTER, DRIVER 6-WAY BANK: ALLY - 045
 POWER CHG-TO 44-578
 * KEYLESS OPEN
 * KEYLESS START SHIP WT: 3215
 * DOOR HANDLES, BODY-COLOR HP: 12.9
 W/ CHROME STRIP GVWR: 4387
 * SEAT TRIM, DELUXE CLOTH/ GAWR.FT: 2348
 LEATHERETTE GAWR.RR: 2194
 * LEATHER WRAP STEERING WHEEL EMPLOY: 24499.06
 SUPPLR: 25465.90
 NTR:
 EMPINC: 1311.02
 SUPINC: 344.19

TOTAL MODEL & OPTIONS	25150.00	24170.90	ACT 237	24411.40
DESTINATION CHARGE	995.00	995.00	H/B 261	754.50
DEALER IMR CONTRIBUTION		251.50	ADV 261	251.50
LMA GROUP CONTRIBUTION		125.75	EXP 65A	125.75

TOTAL 26145.00 25543.15 PAY 310 25543.15

MEMO: TOTAL LESS HOLDBACK AND

APPROX WHOLESALE FINANCE CREDIT 24368.75

 INVOICE DOES NOT REFLECT DEALER'S ULTIMATE COST BECAUSE OF MANUFACTURER
 REBATES, ALLOWANCES, INCENTIVES, HOLDBACK, FINANCE CREDIT AND RETURN TO
 DEALER OF ADVERTISING MONIES, ALL OF WHICH MAY APPLY TO VEHICLE.

 THIS MOTOR VEHICLE IS SUBJECT TO A SECURITY INTEREST HELD BY ALLY.

JIM WERNIG, INC. REMIT TO ALLY NO. 045
 VIN 3GNCJPSB7KL404282
 \$ 25543.15 INV 1AD55747249
 DUE 07/22/19 DEALER 44-578