

## OTSEGO COUNTY BID FORM

The undersigned proposes to furnish services in accordance with specifications listed in the attached bid document.

### 2016 Bid

<b>Total Cost 2016</b>	\$ <u>395,277.00</u>	
<b>Airport Portion 2016</b>	\$ <u>162,233.00</u>	+2%
<b>Building &amp; Grounds Portion 2016</b>	\$ <u>233,044.00</u>	+4%

REQUIRED OPTION B (Cost of Services without UNICOM Staff)

<b>Total Cost 2016</b>	\$ <u>383,277.00</u>	
<b>Airport Portion 2016</b>	\$ <u>150,233.00</u>	
<b>Building &amp; Grounds Portion 2016</b>	\$ <u>233,044.00</u>	

### 2017 Bid

<b>Total Cost 2017</b>	\$ <u>395,277.00</u>	0%
<b>Airport Portion 2017</b>	\$ <u>162,233.00</u>	0%
<b>Building &amp; Grounds Portion 2017</b>	\$ <u>233,044.00</u>	0%

REQUIRED OPTION B (Cost of Services without UNICOM Staff)

<b>Total Cost 2017</b>	\$ <u>383,277.00</u>	
<b>Airport Portion 2017</b>	\$ <u>150,233.00</u>	
<b>Building &amp; Grounds Portion 2017</b>	\$ <u>233,044.00</u>	

### 2018 Bid

<b>Total Cost 2018</b>	\$ <u>402,371.00</u>	
<b>Airport Portion 2018</b>	\$ <u>164,666.00</u>	+1.5%
<b>Building &amp; Grounds Portion 2018</b>	\$ <u>237,705.00</u>	+2.0%

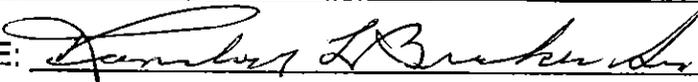
REQUIRED OPTION B (Cost of Services without UNICOM Staff)

**Total Cost 2018** \$ 390,371.00  
**Airport Portion 2018** \$ 152,666.00  
**Building & Grounds Portion 2018** \$ 237,705.00

Submitted Certificate of Insurance with bid  yes  no  
Visited site to view project  yes  no  
Submitted references with bid  yes  no  
Provided cost breakdown referenced above  yes  no  
Bidder initialed each page of the RFP  yes  no

COMPANY NAME: Gaylord ARFF, Inc.

ADDRESS: 6161 W. Main St., P.O. Box 467  
Pellston, MI 49769

SIGNATURE: 

SIGNATORY NAME (Printed): Randolph L. Bricker, Sr.

TITLE: President

TELEPHONE: 231-539-8442/231-838-4499

EMAIL (if any): plnarff@racc2000.com

FAX: 231-539-8391