

TO: AAC
FROM: Mike Deerfield
DATE: October 5, 2009
RE: AAC Focus

Top 6 Issues For AAC Focus:

1. Fund and Prepare Master/Business Plan.

Goals/Objectives Previously Discussed

- Community Relations. Consensus that this goal is important.
- Economic Development. Consensus that this goal is important.
- Financial Management. Consensus that this goal is important.
- Airport Enhancement. Consensus that this goal is very important.
- Identify and Safeguard Improvements.
- Land Use Planning.
- Pilot and Community Education and Awareness.

2. Increasing Operations Into and Out of KGLR.

- Review efforts at the airport on tracking enplanements that count towards getting to the \$1 million funding mark. – **Working on**
- Re-establish contact with the owner of Island Airways and try to move this service forward. – **Re-established and working on**
- Have our hangar space advertised (ongoing).
- Work with the CAP to get a plane stationed here.
- Revisit the Italian helicopter company that looked at conducting winter testing (they needed a hangar with a higher ceiling than we had available).
- Communicate with corporate flight departments that use KGLR and those that don't.

3. Focus on Airport Improvements.

- Putting Green
- Bike Rack
- Entrance signage,
- AWOS Relocation
- Beacon Relocation
- MDNR Hangar rehab/painting/leasing
- web site
- Review the current AIP so that everyone is up to speed and in agreement on the current priorities.
- Make sure that the new airport development standards are adhered to.

4. Flight Training. We have a plane and at least two instructors (Carter and Wally). Our earlier discussions called for getting out and making presentations in the schools and promoting in the community in order to increase the number of local pilots. We have hangars that need planes with pilots.

5. Financial Management. We need to take a look at the airport's financials, compare them to some other airports, drill down into the details such as lease rates, fuel pricing, landing fees, etc. and develop recommendations that may result from the review. We need get a resolution to the NCA fuel pricing issue.

6. Community Involvement and Outreach. What can we do to educate the community about the airport? How can we further the airport strategically within our community? Social networking (facebook), civic organization presentations, library programs, and a career day are options